



Board of Directors Meeting

Harrisburg Holiday Inn Hotel & Conference Center
Noon, Saturday, April 1, 2006

1. CALL TO ORDER:

- | | | | | | |
|---------------------------------|---------------------------------|------------------------------------|----------------------------------|----------------------------------|------------------------------------|
| <input type="checkbox"/> Angelo | <input type="checkbox"/> Baker | <input type="checkbox"/> Battaglia | <input type="checkbox"/> Bauer | <input type="checkbox"/> Dean | <input type="checkbox"/> Fiegleman |
| <input type="checkbox"/> Gricco | <input type="checkbox"/> Jordan | <input type="checkbox"/> Kegel | <input type="checkbox"/> Luckock | <input type="checkbox"/> Morrone | <input type="checkbox"/> Mueller |
| <input type="checkbox"/> Noll | <input type="checkbox"/> Palmer | <input type="checkbox"/> Reinert | <input type="checkbox"/> Renick | <input type="checkbox"/> Rossi | <input type="checkbox"/> Williams |
| <input type="checkbox"/> Berk | <input type="checkbox"/> Clark | | | | |

2. RECOGNITION OF QUORUM (5) – Introduction of guests.

3. READING AND APPROVAL OF MINUTES

- A. November 19 - Executive Committee & Board meetings
- B. December 14 Executive Committee Phone Conference
- C. December 21 Board Phone Conference
- D. February 14 Board Phone Conference

4. FINANCIAL REPORTS - Ellis Williams, Treasurer

- A. Review and approval of financial reports for the period ending February 28, 2006.
(ATTACHMENT 4A)

5. OLD BUSINESS

6. EXECUTIVE DIRECTOR REPORT - Mike Berk, Executive Director

- A. PARTS Shipping Program - *Unishippers* Presentation (Matt Ritter) (ATTACHMENT 6A)
- B. Membership Recruitment/Retention
- C. Region Meetings
- D. Convention & Trade Expo
- E. Nationwide Insurance

7. COMMITTEE & TASK FORCE REPORTS (Information & Action Items)

- A. **Executive Committee** - Joe Gricco, Chair
 - 1) Strategic Plan - Presentation, review and adoption - Action Item (ATTACHMENT 7A)
 - 2) Board of Directors - Position Description - Action Item (ATTACHMENT 7B)
 - 3) Legislative Action Fund - Action Item (ATTACHMENT 7C)
- B. **Scholarship Foundation** - Rocco Rossi, Chair (ATTACHMENT 7D)
- C. **Legislative Committee** - Michael Angelo, Chair (ATTACHMENT 7E)

8. COUNSEL'S REPORT - Keith Clark, Counsel

9. INSURANCE TRUST REPORT

10. ARA UPDATE

11. COMMENTS/SUGGESTIONS FROM BOARD MEMBERS

12. NEW BUSINESS

13. NEXT MEETING: Friday, September 9, 2006 – Wyndham Harrisburg/Hershey

14. ADJOURNMENT

NOTE: THE ABOVE AGENDA DOES NOT PRECLUDE THE INTRODUCTION OF ADDITIONAL ITEMS AT THE TIME OF THE MEETING.